

The Conference Bulletin

PUBLISHED BY THE
NATIONAL CONFERENCE OF SOCIAL WORK

Vol. 51

JANUARY, 1948

Number 2, Section 1

Report From The Conference President

The 75th Anniversary Campaign Fund

Treasurer's Report

Trends In Social Work

By Frank J. Bruno

(Special price to Conference members)

THE CONFERENCE BULLETIN
of the
National Conference of Social Work
82 North High Street, Columbus 15, Ohio

President: Leonard W. Mayo, Cleveland, Ohio
First Vice President: Irene Farnham Conrad, Nashville, Tennessee
Second Vice President: Wayne McMillen, Chicago, Illinois
Third Vice President: Neva R. Deardorff, New York City
Treasurer: Arch Mandel, New York City
Acting Executive Secretary and Editor of The Bulletin: Jane Chandler, Columbus, Ohio

JANUARY, 1948

Published four times a year by the National Conference of Social Work, January, April, July and October.

Sent to all members in consideration of payment of fifty cents as part of membership fees.

Entered as second-class matter at Columbus, Ohio, August 25, 1926, under the Act of August 24, 1912. Acceptance for mailing at special rate of postage provided for in section 1103. Act of October 3, 1917, Authorized August 25, 1926.

Vote on Revised Constitution and Increase in Dues

ON November 15, 1947, two ballots were mailed to the Conference membership—one asking for a vote on the proposed new constitution and the other requesting an increase in the schedule of membership fees.

Mr. William J. Blackburn, Jr., Chairman of the Tellers Committee reports the following tabulation of votes cast:

I—Revision of the Constitution—total votes cast 1,930
In favor—1,908
Against— 22

II—Increase in membership fees—total votes cast 1,849
In favor—1,687
Against— 162

Committee Elections

AT the recent meeting of the Executive Committee the following people were elected to committee service:

For the Editorial Committee, for a term of three years; Miss Cora Kasius, Editor, Journal of Social Case Work, New York City.

For the Program Committee, for terms of three years; Mr. Russell Ballard, Head Resident, Hull House, Chicago, Illinois, and Mr. William Kirk, Director, Special Services, Community Service Society, New York City.

While all of these people have been notified of their election all of them have not had an opportunity to accept.

A Request of Our Members

MOST of the members of the National Conference have been with it for a long time. It may be hard for them to realize that there have been new social workers coming into the field particularly in the central, southern and eastern states, over a period of six years or more who have never really had a chance to attend an Annual Meeting of the National Conference because of restrictions on transportation and hotel accommodations.

The 1947 meeting was in San Francisco out of reach of most social workers in the central, southern and eastern states. The Buffalo meeting in 1946 was plagued with difficulties of transportation and securing hotel rooms. The year before (1945) no meeting could be held. In 1944 a meeting was held in Cleveland but transportation and hotel accommodations restricted attendance. In 1943 only two regional meetings could be held, in New York City and St. Louis. Even the 1942 meeting in New Orleans was handicapped by some transportation restrictions. In 1941 the meeting was in Atlantic City relatively free of restrictions. Newcomers to the field of social work during the last six or seven years have never really had a chance to know what an Annual Meeting of the National Conference means. There are many former members whose absences from annual meetings for this period may have dimmed their memories and their appreciation of the National Conference.

We are hoping each member of the National Conference will make a special point of speaking to friends about the Annual Meeting in Atlantic City in April and about the National Conference and then if their friends do not seem to be fully aware of the need to attend the 75th Annual Meeting or of the need to become members urge them to join and to come to Atlantic City.

1947 Proceedings

THE 1947 Proceedings of the San Francisco Annual Meeting will be distributed about March 1. Due to the continued limitations on the use of paper, it will be approximately the same length as last year's Proceedings.

The many people who were not able to attend the San Francisco meeting as well as those who did will look forward to receiving their copy of the Proceedings. In it they will have one of the best if not the best cross section of social work thinking in these important days.

The volume will be sent directly from the publisher to all members on record whose membership was five dollars per year or more last year. Others who may wish to purchase the Proceedings may do so from the Columbia University Press, 2960 Broadway, New York 27, New York, at the regular retail price of five dollars.

Nominations for 1949 Election

THE Committee on Nominations, Miss Bernice Bish of Kansas City, Chairman, is still anxious to receive suggestions for officers and committee members of the Conference. A sub-committee of the Committee on Nominations has already been at work preparing a tentative slate for the consideration of the entire Committee. The final meeting of the Committee will be held on Saturday, April 17 in Atlantic City. The Committee is anxious that its list of nominees will not only serve the Conference well but will be representative of the Conference constituency. Help the Committee by sending your suggestions to Miss Bish in care of the Confer-

ATTENTION ALL MEMBERS!

Report from The Conference President

Relative to the

Selection of An Executive Secretary and a Study of the National Conference

AT the meeting of the Executive Committee of the National Conference held in New York City on October 16, 1947, the President was authorized to appoint a personnel committee to draw up qualifications for the position of Executive Secretary of the National Conference, to submit names in nomination therefor, and to report at the January meeting.

The committee was appointed in November and consists of: George Rabinoff, of New York City, Chairman; Lyman Ford of New York City; Russell Kurtz of Concord, New Hampshire; Marion Hathway of Pittsburgh; and Helen Wright of Chicago. Although all members of the committee could not meet at one time, the Chairman conferred or corresponded with each member and met with those who could come to New York City. The President conferred on several occasions with Mr. Rabinoff and those members of the committee who were available.

In December, the Personnel Committee submitted a report to the President stating in essence that as it addressed itself to the task of defining the qualifications for an Executive Secretary, it was immediately apparent that the future program of the Conference in relation to recent developments in Social Work and the relationship of the Conference to certain other national bodies should be studied and clarified in order to obtain a more satisfactory concept of the functions and requirements of National Conference leadership in the immediate and long future. The Committee, therefore, quite properly submitted this opinion to the President and awaited instructions. Upon receipt of this report, the President communicated with the Executive Committee and with its approval, authorized the Personnel Committee to submit a statement based on its deliberations and suggestions at the meeting of the Executive Committee on January 16, 1948.

At this meeting, therefore, the recommendations of the Personnel Committee were presented and discussed at length. It was duly voted that a study of the Conference, broadly designed to extend and strengthen its present influence and leadership and clarify its relation to other groups, should be undertaken. It was voted further to instruct the Personnel Committee to set up qualifications and submit the names of persons who might be considered for the post of Executive Secretary at this time. The Executive Committee came to the conclusion after thorough debate, that in fairness to the Conference and the person selected to succeed Howard Knight at this time, that a three-year appointment would be sound in view of the possibility that the proposed study might suggest changes in the content and scope of the position as presently conceived. The present Executive Committee took the position, in other words, that it did not wish to tie the hands of the Executive Committee three years hence when presumably the study would be completed and acted upon by the Conference members. It was fully agreed that the person appointed at this time should in no wise be ineligible for reappointment at the close of the study. The Personnel Committee was relieved of all responsibility with respect to the study and asked to go forward at once in the nominating of an Executive Secretary under the conditions noted above. Mr. Rabinoff accepted this assignment and will report to the Executive Committee *not later than April 17, 1948* and earlier if possible.

The Proposed Study of the National Conference

The Executive Committee voted on January 16, 1948, after thorough discussion, that the proposed study should cover at least the following points:

1. The relation of the National Conference of Social Work as an organization to such organizations as the American Association of Social Workers, National Social Welfare Assembly, and the national functional agencies.
2. The relationship of the National Conference of Social Work to those aspects of the programs of the above agencies which are devoted to the conference, forum, and general educational functions.
3. The relationship of the National Conference of Social Work to the State Conferences of Social Work.
4. The question as to whether the National Conference should hold (a) annual rather than biennial meetings (b) regional rather than national meetings (c) both national and regional meetings.

The conclusions reached by the Executive Committee were summarized in three motions providing that: (1) a study including the above points should be made as soon as feasible (2) it should not be conducted by the Executive Secretary of the Conference but under the auspices of a committee appointed by the Executive Committee and authorized by the membership with such full or part-time personnel as might be indicated.

The President was authorized to appoint a committee at this time to outline in further detail the scope, method, and type of the study to be undertaken with the expectation that the committee would report to the membership at Atlantic City in April.

During the past few weeks, the President and members of the Executive and Personnel Committees have received a number of letters and comments from members throughout the country expressing the conviction that a study of this character should be conducted. These messages and suggestions have invariably revealed deep interest in the Conference and its future, belief in the forum method and function carried on so successfully by the Conference, and the conviction that our 75th Anniversary Year is an appropriate time not only to view the past, but to build constructively for the future in order that the Conference may be of increasing value and significance to social work. The Executive Committee was unanimous in its expression of conviction and faith in the contribution of the National Conference, both in the past and the present, in its unique function as the only body of its kind in social work with a true national coverage and in its prospects and challenge for the future.

The President will be happy to receive comments or suggestions from members, both now and at Atlantic City relative to the wisdom of the study contemplated and the methods that might be employed in carrying it out.

Leonard Hathway

The 75th Anniversary Fund Campaign

INDIVIDUAL members are still sending in contributions in response to Mr. Leonard Mayo's appeal on October 29, 1947. As we go to press 1399 have contributed \$4,206.34. Associate Groups have contributed \$500.00. There are now 31 special city chairmen in as many cities who have conducted or are conducting campaigns for contributions. Of these 11 have already gone over their quotas as shown by a * in the list below:

Baltimore—Harry Greenstein	\$ 500.00*
Baton Rouge—Myron Falk	
Boston—Malcolm S. Nichols	222.00
Bridgeport—Elwood Street	
Buffalo—E. Marguerite Gane	625.00*
Chicago—Wayne McMillen	2,436.00*
Cincinnati—E. W. Neidig	500.00*
Cleveland—Leonard W. Mayo	
Columbus—T. L. Webster	250.00*
Dallas—Margaret Yates	
Detroit—Richard Bachman	505.00*
Washington, D. C.—Mary Austin	1,035.00*
Hartford—Walter Schafer	163.00
Houston—Walter Whitson	
Indianapolis—Virgil Sheppard	674.00*
Kansas City—Phyllis Osborn	649.00*
Los Angeles—Arlie Johnson	320.00
New Orleans—Julius Goldman	344.00
New York City—Mrs. Richard J. Bernhard	
Omaha—T. E. Wintersteen	140.00*
Philadelphia—Kenneth L. M. Pray	
Pittsburgh—Marion Hathway	

Richmond—Mary Alice Roberts	
Rochester—Oscar Kuolt	100.00
St. Louis—Rudolph T. Danstedt	15.00
St. Paul and Minneapolis—Whittier Day	125.00
San Francisco—Eva Hance	617.00*
Seattle—Mrs. Robert Jones	
Tennessee—Irene F. Conrad	262.00
Toledo—Wendell Johnson	
Trenton—Dr. Ellen Potter	

The amount still needed to bring the National Conference through the crisis including paying for the San Francisco Proceedings is \$15,000.00. The special city campaign chairmen who have not yet completed their campaigns, some of whom have started but have not yet sent in contributions, can be counted upon to bring in about \$10,000.00 of this. Community Chests have contributed substantially in these special city campaigns. They have indicated they felt Community Chests had a stake in the National Conference and they wished to contribute to the 75th Anniversary Fund. Mr. Leonard Mayo recently appealed to Community Chests outside of the 31 selected cities asking them to contribute.

The Finance Committee made up of Mr. Leonard Mayo as Chairman, Mr. Arch Mandel, Mr. Paul Benjamin, Miss Marion Hathway, Mr. Kenneth L. M. Pray, Mr. Joseph P. Anderson and Mr. George Rabinoff are most deeply appreciative of the response of our members to the appeals and to our many friends who are working in the Campaign. They are hopeful that in a short time the full amount needed will have been contributed. They feel that once through the crisis, the increased dues, the strengthening of the Area Membership Committees to bring a substantially increased membership and good attendance at several annual meetings free of transportation and other restrictions will enable the National Conference to go ahead with assurance that there will not be a recurrence of the crisis such as we have faced.

Area Committees

THE Executive Committee in a meeting in New York City on January 16 commended the Area Committees for their services, expressed deep appreciation for all that they have done and went on to say that the National Conference must count on them a great deal this year. They felt the Area Committees were of such vital importance that they moved to appoint "a Special Committee, at least one member of which shall be a member of the Executive Committee, to be responsible for helping in the organization and development of Area Committees and to study and report to the Executive Committee the problems and progress of this organization and its services." The Executive Committee asked the Area Membership Committees to secure 4,500 new members this year.

1948 Election

THE election of Officers and Committee members of the National Conference of Social Work is by mail ballot. Nominations are made a year in advance and are reported in the first issue of the Conference Bulletin published after the close of the annual meeting. The official ballot for the 1948 election will be mailed about February 15 to all Conference members who are entitled to vote or who may become entitled to vote by payment of their current membership fees. Ballots are to be returned to reach the Conference office at any time up to April 8. After that they should be deposited at the Registration Desk at Conference Headquarters in Atlantic City where the polls will close at 5:00 P.M., Tuesday, April 20. Results of the election will be announced during the Conference week in Atlantic City. ALL MEMBERS OF THE CONFERENCE ARE STRONGLY URGED TO EXERCISE THEIR RIGHT TO VOTE!

NATIONAL CONFERENCE OF SOCIAL WORK

Report of the Treasurer for 1947

THE National Conference suffered a delayed reaction from the War which made itself strikingly evident in 1947. Rising costs, small attendance at annual meetings during the War, due largely to travel restrictions and difficulty in securing hotel accommodations, brought us to the beginning of this year with a deficit of \$10,235.14. Membership promotion through Area Committees was discontinued during the War because our Membership Secretary went into the armed services. In addition, unpredictable expenses in connection with the San Francisco meeting further aggravated the situation. We took two important steps to bring us out from under, one, the employment of a Secretary to develop Area Membership Committees, and, second, the revision of the Constitution to permit increase in dues. The first had just gotten under way and the revision of dues will not take effect until 1948.

So early in October, we found ourselves with almost \$13,000.00 in unpaid bills and commitments, an estimated bill of about \$9,000.00 for the San Francisco Proceedings, which had not yet been received, and an operating expense to the end of the year estimated at \$13,000.00. In other words, the Conference would need almost \$35,000.00 by December 31, 1947 to be square with the world. Against this we had \$629.00 in the bank and anticipated income from renewals of about \$2,800.00.

The Executive Committee went into action in October authorizing the organization of the 75th Anniversary Fund Campaign to stimulate renewals by delinquent members, to secure new memberships and to appeal for contributions. By December 31 we had received \$4,228.59 in renewals, \$1,792.00 in new memberships, \$4,014.84 in contributions from our members in general, \$440.00 from Associate Groups and \$6,609.50 in contributions from the first 19 special city campaign chairmen making reports out of 30 such chairmen appointed in as many cities. These total \$17,084.93 which was sufficient to pay actual operating expenses for the last quarter and to reduce the deficit to \$17,320.16. If our campaign organization can bring in the full amounts of their quotas this deficit can be paid before the 75th Anniversary Meeting.

The Financial Statement #2 for 1947 shows that the Conference started 1947 with a cash balance in Operating Account of \$895.98 and received from all sources \$79,876.26 for a total of \$80,772.24. Expenditures were \$79,794.24 leaving a balance of \$978.00 on December 31, 1947.

Financial Statement #3 shows income from memberships in the Operating Account to be \$46,814.87, as compared with an estimate of \$78,316.00; income from other sources of \$16,496.69, as compared with an estimate of \$5,000.00; and total receipts of \$63,311.56 as compared with budgeted receipts of \$83,316.00.

For 1948, the estimated income is \$90,973.00 in accordance with the detail of column 3 in Statement #3. It will be noted that a substantial increase is expected from memberships. The three factors which determined this estimate are increased scale of membership dues, a greater activity on the part of Membership Area Committees which had been organized in the latter part of 1947, and the probable large

attendance at the annual meeting in Atlantic City. This last promotes membership as well as increased income from attendance fees. The sales from the Anniversary book should total over \$9,000.00, but this is largely washed out by an expenditure of \$8,319.00.

Expenditures for 1947 total \$66,664.40. For 1948 the proposed budget of expenditures totals \$89,939.00 as per the items in column 3, statement #3 under expenditures. The largest increases are for salaries and for printing. In the former, the budget carries for a full twelve months the salary increases made to the staff in the middle of 1947, and also carries for the full year the salary of an assistant secretary, who was employed in the latter part of 1947. The additional volume of work involved in preparing for the 75th Anniversary Meeting and the shift of responsibilities caused by the death of Mr. Knight have necessitated the addition of two secretaries in the office. The increase in printing is partly due to increasing printing costs and greater quantities that will be needed in 1948 but largely to the inclusion of two new items in 1948 — the Biennial Directory, \$4,000.00 and Mr. Bruno's book, \$8,319.00.

Statement #4 on the Annual Meeting Account shows the total receipts and balance to be \$13,564.70, total expenditures of \$18,780.70 and a deficit of \$5,216.00 which was taken from the Operating account. Statement #5 shows anticipation of substantial increases in income due to the increased attendance fees and the larger attendance expected \$30,300.00 against an actual income of \$13,564.70 in 1947.

For 1948, the estimated expenditures for the Annual Meeting total \$25,650.00. This increase of the \$18,780.00 expenditure in 1947 is due primarily to the payment of rental for meeting facilities in Atlantic City.

The 75th Anniversary campaign to date has eased the financial situation of the Conference, and if our expectations are realized, it will take us out of the woods. It is gratifying to report that we have made a net gain in the past year in spite of unfavorable circumstances. Our friends in the Western states and our Area Committees should be given credit for this. As the year closed, quite a number of Area Committees were pushing membership drives and new members were coming in at an accelerated rate. On December 31, the Conference had 6,648 members as compared with 5,750 a year ago. Our goal is 10,000 by the end of 1948. With an expected large attendance in Atlantic City and with the continuing work throughout the year of the Area Committees, this goal does not seem unreasonable. The financial stability of the Conference depends upon continuing memberships.

We cannot close this report without expressing a deep sense of gratitude to all the friends of the Conference who worked and are still working in the 75th Anniversary Fund Campaign, to every contributor, and to the Area Committees upon whom so much will depend.

Respectfully submitted,

ARCH MANDEL
Treasurer

The Financial Statements

STATEMENT No. 1

NATIONAL CONFERENCE OF SOCIAL WORK

Recapitulation

Operating Balance, January 1, 1947	\$ 895.98
Cash Expenditures, January 1—December 31, 1947	76,876.26
Loan	3,000.00
Total Receipts and Balance	80,772.24
Deficit	17,320.16
	\$98,092.40
Expenditures, January 1—December 31, 1947	75,784.24
Payment of Loan	3,000.00
Mailing and Wrapping 1946 Proceedings	1,010.00
Total Expenditures	79,794.24
Balance on 1946 Proceedings	8,637.30
Estimate on 1947 Proceedings	8,761.65
Other Unpaid Bills	899.21
	\$98,092.40

STATEMENT No. 2

NATIONAL CONFERENCE OF SOCIAL WORK

Financial Statement—Operating Account

January-December, 1947

Operating Balance, January 1	\$ 895.98
Receipts, Budget:	
Memberships	\$46,814.87
Proceedings	274.92
Bulletin	80.25
Contributions	12,267.34
Refunds	1,368.18
Attendance Fees	2,506.00
Total Receipts, Operating Account	\$63,311.56
Total Receipts, Annual Meeting	
Account	13,564.70
Loan	3,000.00
Total Receipts	79,876.26
Total Receipts and Balance	\$80,772.24
Expenditures, Budget:	
Salaries	\$28,305.11
Travel	8,170.23
Printing	11,198.35
Postage	2,783.43
Supplies	567.84
Telephone and Telegraph	1,132.46
Rent	1,800.00
Equipment and Repair	371.85
Retirement	1,272.60
Miscellaneous	1,401.67
Total Expenditures, Operating	
Account	\$57,003.54
Paid on Loan	3,000.00
1946 Proceedings	1,010.00
Total Expenditures, Annual Meeting	
Account	18,780.70
Total Expenditures	\$79,794.24
Balance	\$ 978.00
Functional Distribution of Expenditures:	
General Administration	\$14,429.67
Membership Promotion	5,800.59
Program Committee	4,189.14
Proceedings	433.94
Bulletin	6,093.15
Office Operation	23,382.78
Retirement	1,272.60
Other	1,401.67
Total	\$57,003.54

STATEMENT No. 3

NATIONAL CONFERENCE OF SOCIAL WORK

Budget Statement

Operating Account

January 1-December 31, 1947 and Operating Budget, 1948
(Only 1947 income, expenditures and bills payable are included.)

	Budget 1947	Actual 1947	Budget 1948
Income:			
Memberships	\$78,316.00	\$46,814.87	\$72,958.00
Attendance Fees	2,000.00	2,506.00	7,000.00
Anniversary Book			9,015.00
Miscellaneous	3,000.00	13,990.69	2,000.00
Total	\$83,316.00	\$63,311.56	\$90,973.00
Expenditures:			
Salaries	\$28,970.00	\$28,305.11	\$34,140.00
Travel	7,250.00	9,069.44*	7,700.00
Printing	21,500.00	19,960.00**	36,119.00
Postage	2,150.00	2,783.43	4,000.00
Supplies	800.00	567.84	900.00
Telephone & Telegraph	900.00	1,132.46	1,000.00
Rent	1,800.00	1,800.00	1,800.00
Equipment and Repair	600.00	371.85	800.00
Retirement	3,300.00	1,272.60	1,980.00
Miscellaneous	1,000.00	1,401.67	1,500.00
Total	\$68,270.00	\$66,664.40	\$89,939.00
Functional Distribution of Expenditures:			
General Administration	\$16,750.00	\$14,429.67	\$16,500.00
Membership Promotion	5,250.00	5,800.59	7,000.00
Program Committee	2,400.00	5,088.35*	2,500.00
Anniversary Book			8,319.00
Proceedings	13,000.00	9,195.59**	13,500.00
Bulletin	6,150.00	6,093.15	10,150.00
Office Operation	20,420.00	23,382.78	28,490.00
Retirement	3,300.00	1,272.60	1,980.00
Other	1,000.00	1,401.67	1,500.00
Total	\$68,270.00	\$66,664.40	\$89,939.00

* Includes \$899.21 December Program Committee

** Includes \$8,761.65 estimated cost of 1947 Proceedings

STATEMENT No. 4

NATIONAL CONFERENCE OF SOCIAL WORK

Financial Statement—Annual Meeting Account

January-December, 1947

Operating Balance, January 1	None
Receipts, Budget:	
Attendance Fees	\$ 8,597.00
Booths	3,210.00
Printing	1,186.25
Refunds	571.45
Total Receipts	\$13,564.70
Total Receipts and Balance	13,564.70
Expenditures, Budget:	
Salaries	\$ 941.21
Travel	5,165.90
Printing	2,972.71
Supplies	3,559.83
Telephone and Telegraph	206.80
Miscellaneous	5,934.25
Total Expenditures	18,780.70
Due Operating Account	\$ 5,216.00
Functional Distribution of Expenditures:	
General Administration	\$ 7,141.41
Publicity and Press Service	1,035.50
Booths	2,330.24
Program and Daily Bulletin	2,339.30
Other	5,934.25
Total	\$18,780.70

STATEMENT No. 5

NATIONAL CONFERENCE OF SOCIAL WORK

Budget Statement

Annual Meeting Account

January 1-December 31, 1947 and Annual Meeting
Budget, 1948

(Only 1947 income, and expenditures are included)

	Budget 1947	Actual 1947	Budget 1948
Income:			
Attendance Fees	\$11,000.00	\$ 8,597.00	\$23,500.00
Booths	3,600.00	3,210.00	4,500.00
Printing	1,500.00	1,186.25	2,300.00
Refunds		571.45	
Total	\$16,100.00	\$13,564.70	\$30,300.00
Expenditures:			
Salaries	2,050.00	941.21	2,075.00
Travel	4,800.00	5,165.90	3,575.00
Printing	4,400.00	2,972.71	5,450.00
Supplies and Equipment	3,200.00	3,559.83	5,100.00
Telephone and Telegraph	400.00	206.80	300.00
Rental			8,000.00
Miscellaneous	500.00	5,934.25	1,150.00
Total	\$15,350.00	\$18,780.70	\$25,650.00
Functional Distribution of Expenditures			
General Administration	\$ 7,400.00	7,141.41	4,650.00
Publicity and Press Service	1,250.00	1,035.50	3,650.00
Booths	2,400.00	2,330.24	2,750.00
Program and Daily Bulletin	3,800.00	2,339.30	5,450.00
Rental			8,000.00
Other	500.00	5,934.25	1,150.00
Total	\$15,350.00	\$18,780.70	\$25,650.00

STATEMENT No. 6

NATIONAL CONFERENCE OF SOCIAL WORK

Status of Membership Report

December 31, 1947

	\$3	\$5	\$10	\$25	\$50	\$75	\$100	Total
Active								
1st Quarter	188	483	241	183	23	3	2	1123
2nd Quarter	1223	2853	336	150	19	0	2	4583
3rd Quarter	42	191	61	62	1	0	2	359
4th Quarter	111	240	118	87	23	1	3	583
Total	1564	3767	756	482	66	4	9	6648
Delinquent:								
2nd Quarter	368	478	15	0	0	0	0	861
3rd Quarter	10	52	2	0	0	0	0	64
4th Quarter	13	25	13	6	0	0	0	57
Total	391	555	30	6	0	0	0	982
Grand Total	1955	4322	786	488	66	4	9	7630
NEW MEMBERS								
1st Quarter	106	158	53	55	0	0	0	372
2nd Quarter	492	902	46	12	0	0	0	1452
3rd Quarter	12	43	10	2	0	0	0	67
4th Quarter	74	132	36	14	0	0	2	258
Total	684	1235	145	83	0	0	2	2149

Attention, Conference Members...

COLUMBIA UNIVERSITY PRESS is pleased to announce the publication of a book of vital importance to members of the National Conference and the field of social work — and to offer it at a *special pre-publication price* to all members of the National Conference:

TRENDS IN SOCIAL WORK

*As Reflected in the Proceedings of the National
Conference of Social Work, 1874-1946*

By Frank J. Bruno

Until the publication of this book there has been no general history of the growth of the professional social work field. *Leonard W. Mayo* says of it: "In these pages the newcomer to social work will find the roots and origins of much that he now considers modern, those established in the professions will gain needed perspective and the elder statesmen will discover anew the basis of their faith."

*List price after publication \$4.50
Special price to National Conference
members until May 1, 1948, \$3.50*

Send in your order on the coupon below if you wish to take advantage of this limited offer.

Columbia University Press

2960 Broadway, New York 27, N. Y.

Gentlemen:

Please enter my order for copies of
TRENDS IN SOCIAL WORK at the pre-pub-
lication price of \$3.50.

() Remittance enclosed () Bill me

NAME

ADDRESS

CITY & STATE